

**STATE OF TEXAS
COUNTY OF HIDALGO
CITY OF MCALLEN**

The McAllen Board of Commissioners convened in a Workshop on **Monday, December 11, 2017** at 3:00 pm, at McAllen City Hall Third Floor (3rd) Commission Chambers, with the following present:

Mayor Pro Tem Aida Ramirez, Commissioner Richard Cortez, Commissioner Joaquin Zamora, Commissioner John Ingram and Commissioner Veronica Whitacre

Absent: Mayor Jim Darling, Commissioner Omar Quintanilla

Staff: City Manager Roy Rodriguez, City Attorney Kevin Pagan, Assistant City Manager Jeff Johnston, Assistant City Manager Joe Vera, City Secretary Perla Lara, Planning Director Juli Rankin, Director of Parks Mike Hernandez

CALL TO ORDER

Mayor Pro Tem Aida Ramirez called the meeting to order.

- 1. PRESENT QUESTIONS TO STAFF RELATING TO THE DECEMBER 11, 2017 REGULAR MEETING AGENDA, TO BE DISCUSSED AT SUCH MEETING.**

There were no questions relating to the Regular City Commission Meeting of December 11, 2017.

- 2. CONDUCT INTERVIEWS OF TOP TWO FIRMS FOR DELINQUENT TAX COLLECTION SERVICES.**

Mayor Pro Tem Aida Ramirez announced that each firm would be allowed a 10 minute presentation followed by a 10 minute question and answer.

Perdue Brandon Fielder Collins & Moot, L.L.P.

Mr. Hiram Gutierrez introduced the team consisting of Hiram Gutierrez, Thelma Banduch, John Banks and Ricardo Palacios. It was reported that this firm is the second largest firm in Texas collecting in the area.

The following methodology was highlighted:

- Local Bilingual Call Center
- Specialized, Mass & Individual Mailings
- Site Visits
- Personal Interviews
- Representation in Property Seizures
- Litigation – Tax Suits, Tax Warrant, Tax Sales & Resales
- FAA Aircraft Liens/ Abstract of Judgment
- Bankruptcy Representation Nationwide

Mr. Gutierrez also reviewed their detailed collection services, financial benefit, performance, client scope and client commitment.

Comments and concerns were shared by the City Commission. Questions were raised as to: 1) Real and Residential Properties, 2) Mobile Homes, 3) Personal Property Accounts, 4) FAA Liens and 5) Demographics. Questions posed were answered for the City Commission.

The Mayor Pro Tem Aida Ramirez and City Commission thanked Mr. Gutierrez and the team representing the firm.

Linebarger Goggan Blair & Sampson, L.L.P.

Mrs. Canales, Attorney with Linebarger Goggan Blair & Sampson, LLP, introduced the team present: Michael Cano and Lucy Rivera. She mentioned that their firm has had the contract for collection of delinquent taxes for the City of McAllen. She talked about the reasons why they were the best firm to perform this service being their proven collection record. She also noted that the firm has contributed to the successful collection of delinquent taxes. It was noted that

the firm had four attorneys in the Edinburg office and three additional attorneys in the Brownsville office.

The firm's key objectives in the collection process were reviewed as follows:

- Local Team
- Experience in Collecting
- Mailing Delinquent Notices
- Making contact with delinquent taxpayers
- Working through inquiries and disputes
- Tax Warrants
- Long History of Client Retention
- Litigation and Tax Sales
- BPP Asset Seizure
- Tax Sales, Re-Sale and Seizures Programs
- Bankruptcy representation

A question and answer session followed. Comments and concerns were shared by the City Commission. Questions were raised as to: 1) Firm's Goals, 2) Personal Property, 3) Collections and 4) Payment Plans. Questions posed were answered for the City Commission.

The Mayor and City Commission thanked Mrs. Canales and the team representing the firm.

3. DISCUSSION OF HEALTH PLAN PROPOSAL.

Staff provided a brief update of the Health Plan Proposal noting that a full recap had been presented to the Insurance Committee on November 30th along with the proposal. Staff highlighted on the following:

- ✓ City's Medical Net Paid Per Member Per Month (PMPM)
- ✓ Executive Summary
- ✓ Pharmacy
- ✓ Additional Options
- ✓ Option A – Advantage PDL – With an estimated annual savings of \$167,320
- ✓ Option B – Limited Network with an estimated annual savings of \$75,680

Staff mentioned that the recommendation is to renew with United Healthcare and Optum RX through September 30, 2020 per the agreed upon terms of the renewal, effective January 1, 2018. It was noted that this included aggressive prescription rebates, dispensing fees and discounts. It was mentioned that the initial renewal has an annualized savings of \$612K each year with no member impact.

Comments and concerns were shared by the City Commission. Questions were raised as to: 1) CVS Pharmacy, 2) Prescriptions, 3) Maintenance Drugs, 4) Annual Savings and 5) Item being presented at MPUB Meeting. Staff answered questions posed by the City Commission.

It was noted that said item was listed on the Regular City Commission Meeting for consideration and approval.

The City Commission thanked staff for their presentation.

4. DISCUSSION OF FLEET VEHICLE REPLACEMENT POLICY.

Said item was not addressed.

5. PRESENTATION ON MCALLEN PARKS AND RECREATION AND OPEN SPACE MASTER PLAN.

Said item was not addressed.

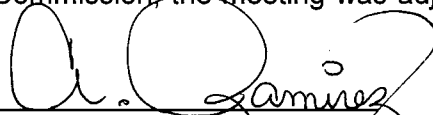
6. EXECUTIVE SESSION, CHAPTER 551, TEXAS GOVERNMENT CODE, SECTION 551.071 (CONSULTATION WITH ATTORNEY) AND SECTION 551.072 (DELIBERATION REGARDING REAL PROPERTY).

A) CONSULTATION WITH CITY ATTORNEY REGARDING LEGAL ISSUES RELATED TO CAUSE NO. CL-1-4826-a; FRANCISCO RAMIREZ, ET AL VS. CITY OF MCALLEN. (SECTION 551.071, T.G.C.)

- B) CONSULTATION WITH CITY ATTORNEY REGARDING LEGAL ISSUES
RELATED TO LEGISLATIVE CONTRACTUAL AGREEMENT. (SECTION 551.071,
T.G.C.)
- C) DISCUSSION AND POSSIBLE LEASE, SALE OR PURCHASE OF REAL
PROPERTY; TRACT 1 AND TRACT 2. (SECTION 551.072, T.G.C.)

ADJOURNMENT

There being no other business to come before the Commission, the meeting was adjourned at 4:00 p.m.


Aida Ramirez, Mayor Pro Tem

Attest:

Perla Lara, TRMC/CMC, CPM
City Secretary